

Here's why so many clients chose Avetta in 2020— Even amidst a global pandemic.

Few could have predicted the catastrophic consequences the coronavirus would have on business operations, finances, staffing, supply chains and the wider economy.

What 2020 has taught organizations is **the importance of having robust continuity plans and risk management frameworks in place now** to help mitigate future crises.

While many organizations are retreating into a defensive stance, far more are proactively planning for the year ahead. Let us show you why **now is the best time** to choose Avetta.

1 Turmoil Is Still Spreading Across the World



Avetta helps you get ahead of these business challenges, right now, instead of waiting for a new normal to stabilize. Avetta supports you in implementing strong business continuity plans throughout your entire supply chain.

2 Instant Access to Our Network of Over 100,000 Suppliers



Did you know, about 60% of your suppliers are already in the Avetta network? This makes onboarding quick, easy, and cost-effective. During this time of year, your suppliers are already actively working with our team to prepare their qualification information.

Superior Safety Results

3



Our configurable solution drives results across every region. Clients that use our system significantly outperform industry safety averages. What's more, each year a supplier stays in the network they average a 7-8% decline in incident rates.

A diverse sampling of some of our new 2020 client partnerships. Don't get left behind.

- ✓ **Telecommunication** engineering and construction leader in research, innovation, and safety. Over 700 employees including 80 engineers and 200 tower climbers operating in all 50 states and 3 countries.
- ✓ Multinational private corporation providing **machinery and solutions** for the transportation and material handling industries worldwide, rubber-tired gantry cranes for rail, port and industrial industries, passive temperature protection for the transportation industry, rough terrain cranes and heavy construction and earth-moving equipment at 163 sites.
- ✓ Largest private owner and manager of **communication infrastructure** in the U.S., with nationwide sites including wireless and broadcast towers, rooftops, land parcels, and billboards.



Avetta is always willing to listen, willing to change, and willing to take on more if it makes sense. Avetta is definitely a large part of our success. They have helped us with things that did not exist two years ago

**- Rick Rynicki,
VP of Corporate Safety,
Universal Pegasus
International**



UniversalPegasus
INTERNATIONAL

- ✓ Industry leading provider of **engineering, design and construction services** to the pipeline and utility industries. From its beginnings in pipeline engineering, it has grown to be a leader in corrosion engineering, pipeline integrity management, pipeline rehabilitation and horizontal directional drilling.
- ✓ **A global industry leader in manufacturing**, production volumes and quality for various products including standard paper, cardboard, household paper and a wide range of paper board products for food packaging and pulp used in printing paper and tissue products.
- ✓ A world leader in **rolling bearings and related technologies** including sealing solutions, lubrication systems, mechatronics, customized application engineering solutions and a range of engineering and testing services. 19 worldwide facilities and over 4,000 authorized distributors.
- ✓ Organization of 11,000 employees that is a leading designer, manufacturer and integrator of **precision fluid controls and motion control systems** for applications in aerospace, defense, industrial and medical devices with over \$2.5 billion in revenue generated through over 100 global locations in 26 countries.
- ✓ A leading **industrial and medical gas company** representing the world's largest privately held industrial gas enterprise with over 120 years of experience across industrial, medical, electronic and specialty gases. Supplier and distribution network with more than 70 production facilities and approximately 5,400 employees in North and South America
- ✓ Large contractor that handles all types of **utility infrastructure** projects with over four decades of experience in engineering, procurement, construction, distribution, transmission, substations, telecommunications and more.
- ✓ North American operations of one of the largest **welding, industrial, medical and specialty gas companies**. Including 10 distribution centers, 300+ retail branches, 100+ filling plants and 1,200 delivery vehicles maintained by more than 5,000 employees. Part of a leading global industrial gases and engineering company with sales of \$28 billion.
- ✓ A **global technology company** supplying systems for passenger cars, commercial vehicles and industrial technology, enabling the next generation of mobility. 160,000 employees worldwide with approximately 260 locations in 41 countries.
- ✓ An integrated **physical and electronic security provider** specializing in solutions for regulated entities and facilities in key vertical markets nationwide.
- ✓ **Major rail company** serving 42 U.S. states and four Canadian provinces with 113 short line and regional freight railroads. Largest rail maritime intermodal operator and second-largest freight rail provider in UK/Europe.
- ✓ One of the **world's leading automotive systems and components manufacturers**, ranked as one of the top industrial automotive blow-molders in North America.
- ✓ **Leading oilfield logistics firm** operating in Canada and the northern United States is choosing to switch to Avetta from a competitor for their contractor risk management solutions.
- ✓ **Construction and professional services** provider to the gas and electric transmission, gas and electric distribution, communications, and water and wastewater systems industries.
- ✓ Full-service **construction contractor** providing service in 31 states. Serves a wealth of industries – from chemical and power, to automotive and refinery – with construction, turnaround, and maintenance services that put safety and quality at the forefront of every project and decision