Construction Material Company Streamlines Vendor and Contract Worker Management
BUSINESS CHALLENGE

This company used to shut down its major construction material plants for two weeks annually for equipment repair and maintenance. Since the task was extensively outsourced, there was a need to document numerous contract workers from various service providers and subsequently train them and provide access to relevant plant sites. To use the shut-down period optimally, and eventually reduce it, the company needed to ensure that the contract workers and service providers met its qualification standards before they arrived at the site.

Prior to using Avetta, the company had an inefficient, manual process for collecting, reviewing, and managing service providers’ and contract workers’ information. Its procurement staff was spending up to 25% of the time on obtaining and validating insurance certificates of the service providers. It sometimes took weeks to sort out issues if a supplier was missing documentation. Since it was a manual process, the company was also not confident that their supplier information was 100% validated.

The company needed a system to:
- Automate vendor information management
- Get unified visibility into vendor capabilities
- Assess risks associated with each vendor
SOLUTIONS DELIVERED

Working closely with Avetta, this company was able to quickly implement a centralized management system for template-based and repetitive processes. In the initial launch, they were able to process the documents of 300 workers at one site. The company soon opted to scale up the scope of the system to 1,500 workers across three sites. As they began onboarding Avetta's platform, they found the system templates to simplify the registration process for procurement staff and suppliers.

Avetta’s solution not only simplified and automated vendor information management for the company but also provided deeper, broader, and unified visibility into the capabilities of the service providers.

In the past, we relied on paper certificates, and we couldn’t be certain that a supplier’s insurance was up to date. That’s a nightmare for our risk management. Today, Avetta gives us clear information that tells us where our risks are and helps us drive better partnerships with our suppliers.

Director of Procurement, Building Material Supply Company

They could verify, train, and evaluate service providers and their workers before the scheduled plant shutdown. This led to fewer traffic bottlenecks at the gates and quicker authorized site entry. This also ensured that repair and maintenance started and completed on time without hiccups.

Avetta’s solution addressed the following challenges for the company:

- **Vendor Prequalification:** Eliminated duplication, reduced errors, and streamlined approvals
- **Vendor Audits:** Simplified vetting of policies to enforce compliance
- **Insurance Monitoring:** Provided a unified repository of insurance documents for easy verification
- **Worker Management:** Simplified worker verification and accessibility

The company now has a centralized view of supplier information. This not only simplifies procurement and removes risk, but also eliminates duplicate supplier records that were previously stored in data silos at each site. With many of their suppliers already registered in the Avetta platform, their procurement process immediately benefited from the partnership.
BENEFITS EXPERIENCED

With Avetta’s solution, this company experienced:

- Fast and rigorous document analysis
- Increased efficiency of the procurement team
- Assured compliance with safety and other regulations
- Quick and accurate worker authentication
- Eliminated security bottlenecks at plant gates

Building material supply companies that are a part of Avetta have witnessed on average a:

- **44%** reduction in the Total Recordable Incident Rate (TRIR)
- **44%** reduction in Days Away, Restricted, or Transferred (DART)
- **50%** reduction in the Lost Work Case Rate (LWCR)
- **15%** reduction in the Experience Modification Rate (EMR)

Based on data from May 6, 2020. Data outliers have been removed.
Industry Average: Considers the industry average incident rate for any Avetta supplier (Bureau of Labor Statistics).
Avetta Construction Materials Suppliers: Considers the average incident rate for any Avetta supplier connected to an Avetta client in the specified industry (2019 Avetta US Annual Update).
About Avetta

Avetta connects leading global organizations with more than 95,000 qualified suppliers, contractors, and vendors across 100+ countries. We support the sustainable growth of supply chains through our trusted contractor prequalification, supplier audits, insurance monitoring, robust analytics and more. With real results in helping companies reduce TRIR, our highly configurable solutions elevate safety and sustainability in workplaces around the world—helping workers get home to their families each night.

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